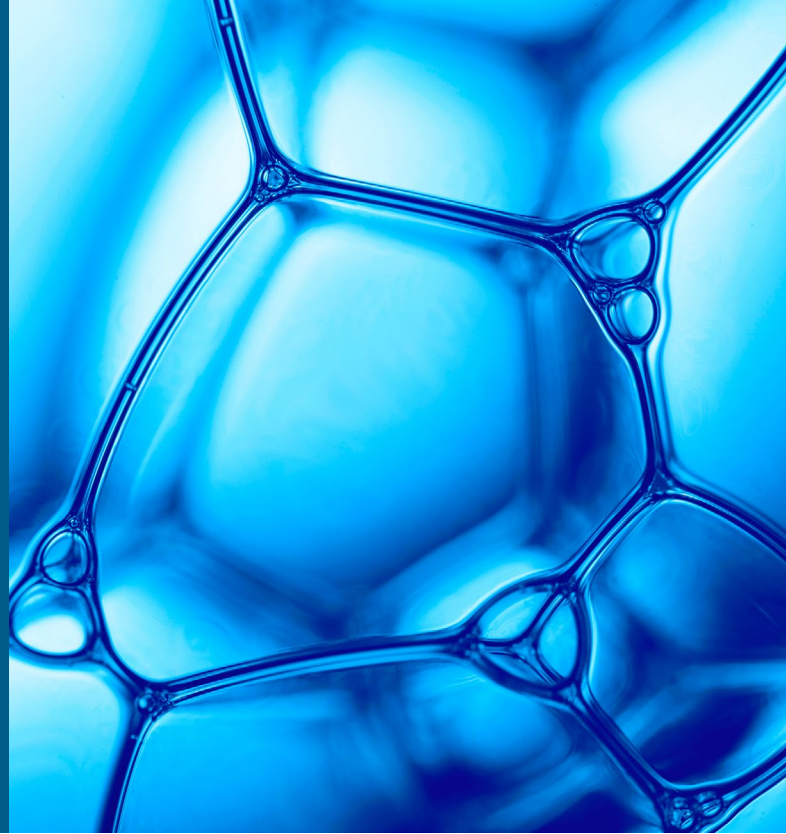


# Expert Witness CV



## Lake Falconer B.Acc CA CF MIOd

### Qualifications, training, accreditation

- 1983 Bachelor of Accountancy - University of Glasgow
- 1986 Member of the Institute of Chartered Accountants of Scotland
- 2006 Holder of Corporate Finance Qualification issued by the Institute of Chartered Accountants in England and Wales
- Member of Institute of Chartered Accountants of England and Wales Valuation Special Interest Group
- Member of the Institute of Chartered Accountants of England and Wales Corporate Finance Faculty
- Member of the Institute of Directors

### Past and present positions

Present position: Corporate Finance Partner, PEM  
Past positions: Finance Director - Beaver & Tapley Limited  
Assistant Director - EY Corporate Finance  
Senior Manager - Robson Rhodes Corporate Finance  
Senior Controller - 3i plc

### Principal professional specialisations

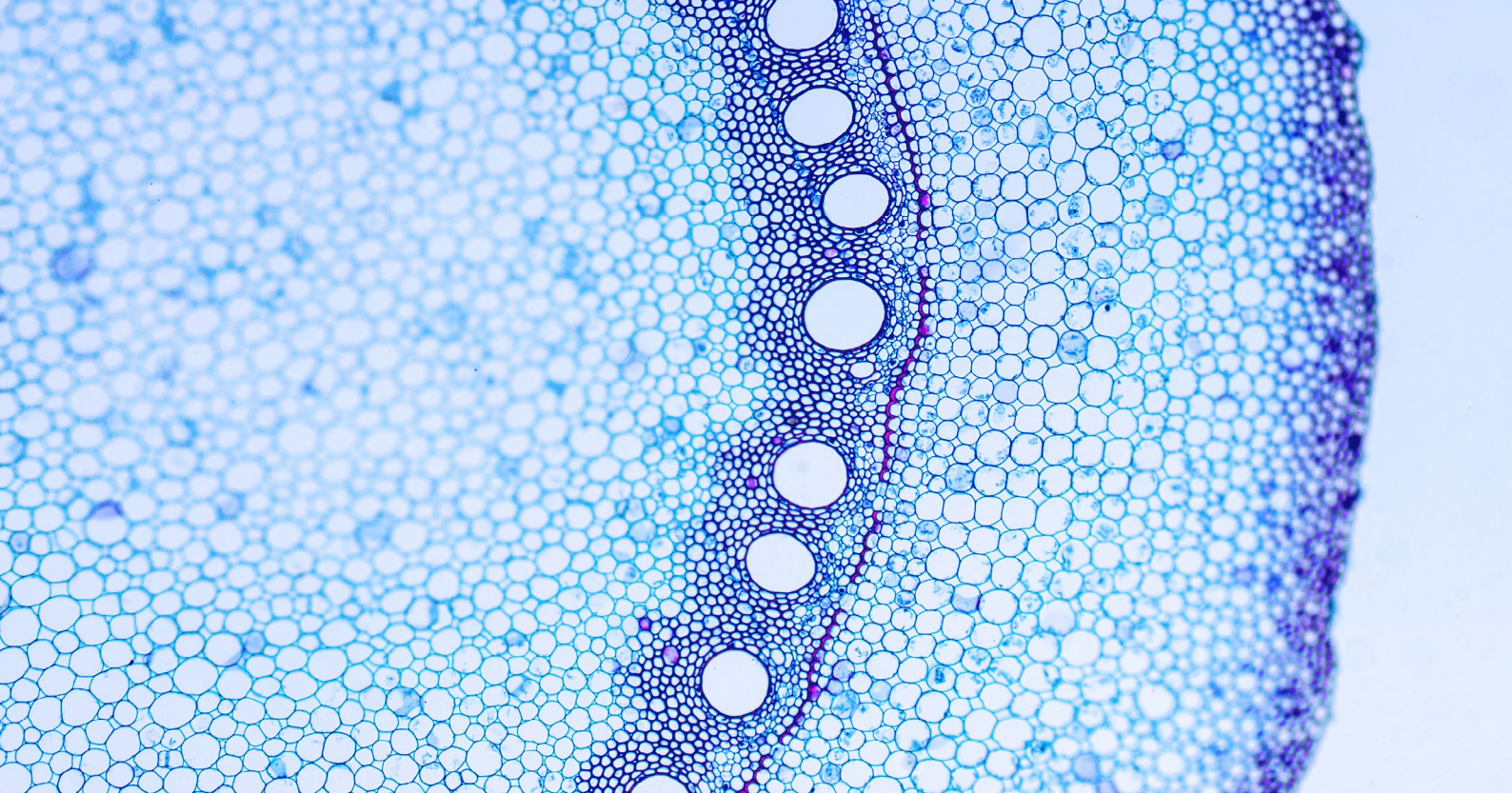
Business valuation, company sales and acquisitions, management buyouts, and finance raising.

### Professional experience

I qualified as a chartered accountant in 1986 and have 30 years of experience as a corporate finance adviser and in venture capital. I am Corporate Finance Partner at Peters Elworthy & Moore ('PEM') the largest independent accounting practice based in Cambridge. PEM has 16 partners and 160 staff. I head business valuations at PEM.

Recent valuation assignments include reports in respect of matrimonial disputes, s.593 valuation for quoted companies, shareholder exits, reconstructions, and acquisitions and sales for companies across a wide range of industries. Some more recent valuations have included the following sectors: life sciences, electronics, broadcast technology, franchised B2B services, wholesale, consultancy, retail, agri-business, and property.

A list of some of my valuation reports is shown overleaf.



## Recent valuation experience

- Media/Publishing
- Export services
- Automotive
- Estate agents
- Environmental consulting
- Employment law solicitors
- Leisure/Property letting
- Agronomy services
- Agriculture
- Archaeological services
- Software publishing
- Motor retail/Agriculture
- Agricultural machinery
- Recruitment
- Property services/Consultancy
- Food production & Retail
- Property investment
- Property management
- Property letting
- Online retail
- Broadcast technology
- Property services/Construction
- Haulage/Motor retail
- Stationery
- Property development
- Property investment
- Education
- Online travel services
- Electronics
- Media & Advertising
- Architecture practice
- Energy consulting
- Internet dating
- Biopharma products/diagnostics
- Food import and Wholesale
- Estate agents
- IT security
- Domestic equipment wholesale
- Estate agents
- Horticulture
- Scientific instrumentation
- Property development
- Land development
- Horticulture
- Bus and coach operator
- Healthcare
- Engineering services
- Property services/Consultancy
- Drug discovery
- Online advertising
- Architecture practice
- Food retail
- Building products
- Radio technology
- Property development
- Online advertising
- Recruitment
- Online services
- SaaS vendor